

A blurred office scene with desks, computers, and chairs, overlaid with a blue color filter. In the foreground, a black shipping box is partially visible, filled with white shredded paper.

Leading Antitrust Experts

Comprehensive Analysis and
Expert Testimony with Industry Experience

Contact Us: info@econone.com

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Chennai | Houston | Los Angeles | New Delhi | Sacramento | Washington D.C.



Introduction

Econ One's experienced team of antitrust experts provides law firms, government agencies, and corporations with comprehensive analyses of complex economic issues. Our global team of antitrust experts includes economists, consultants, data analysts, econometricians, and more, who are called upon to interpret complex data and issues. With years of experience across a diverse set of industries, Econ One's team is well-suited to assist with numerous antitrust-related matters, including price-fixing conspiracies, bid-rigging schemes, cartels, monopolization, damages, class certification, predatory pricing, market definition, and more.

Econ One's PhD economists have been trained at some of the top universities and have decades of experience working on large-scale antitrust cases across many industries. Our industry experience spans technology, healthcare, airlines, financial markets, internet, transportation, sports leagues, pharmaceuticals, and more. With extensive expertise in analyzing complex data and a deep understanding of economic theory, Econ One's antitrust experts are considered valuable and trusted partners for navigating antitrust-related issues.



100+

Employees Worldwide



8

Offices Globally



20

Managing Directors



20+

PhD's on Staff



Econ One's antitrust experts have worked on some of the largest and most complex antitrust cases.

Areas of Antitrust Expertise

Algorithms

Econ One's experts analyze and evaluate algorithms that drive pricing, bidding, recommendations, and risk models to ensure they operate as intended. We combine economic theory with data science to assess performance, fairness, and market impact. Our team provides rigorous, data-driven analysis and expert testimony to help clients.

Cartels

Econ One's antitrust experts specialize in identifying and analyzing the economic complexities of cartel behavior and assessing the market impact of cartels. Our team of expert economists has extensive experience working on numerous cartel-related antitrust cases, offering critical insights into market definition, damages calculations, liability assessments, and more. With a proven track record, we help clients navigate the economic challenges posed by cartel investigations, providing data-driven analysis and expert testimony.

Class Certification

Econ One's antitrust experts provide comprehensive analysis and testimony related to class certification in antitrust cases. We employ sophisticated modeling and rigorous statistical methods to demonstrate commonality, typicality, and predominance—key criteria for certifying a class. Our team's deep expertise ensures that our economic evidence is robust and tailored to meet the specific requirements of each case, helping clients navigate the complexities of class certification effectively.

Collusion

Econ One's antitrust experts have extensive experience analyzing collusion claims, where competitors conspire to fix prices, rig bids, or divide markets, thus harming competition. Our team investigates these agreements using advanced economic techniques to assess whether collusion has occurred and its impact on market dynamics. We examine key factors such as pricing patterns, output restrictions, and competitive behaviors to identify coordinated actions between competitors.

Consulting

Econ One's antitrust experts provide consulting services either prior to litigation or outside the scope of litigation. Our economic experts offer valuable insights by leveraging years of experience across a diverse set of cases and engagements. This depth of knowledge allows us to analyze complex economic issues, identify potential risks, and provide strategic advice that helps clients navigate antitrust challenges effectively, whether in litigation or for proactive decision-making.

Damages Analysis

Econ One's antitrust experts have extensive experience calculating damages across a diverse range of cases and economic issues. Our experts develop sophisticated models that utilize vast amounts of data to isolate damages, whether in the form of lost profits, overcharges, or other economic impacts. By applying rigorous methodologies, we ensure that damages assessments are precise, reliable, and tailored to the specific complexities of each case.

Exclusive Contracts

Econ One's antitrust experts have worked on cases involving exclusive contracts or exclusive dealing, which typically involve arrangements between an upstream supplier and a downstream customer. Our team can analyze related issues such as the foreclosure of

competitors and the economic impact such conduct may have caused. With extensive experience, we assess how exclusive dealing agreements affect competition and market dynamics, providing critical insights and expert testimony to support litigation or regulatory reviews.

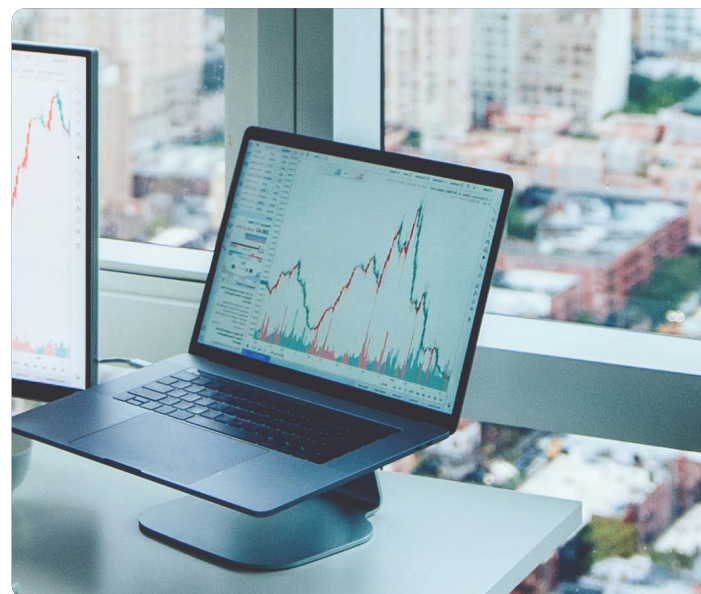
Horizontal Agreements

Econ One's antitrust experts have extensive experience working on cases involving horizontal agreements and other arrangements between competitors. Our team is skilled at assessing the impact of such agreements and can quantify damages related to collusion or cartel behavior resulting from horizontal agreements. We apply rigorous economic analysis to evaluate how these agreements affect competition, pricing, and market dynamics, providing clients with critical insights and expert testimony.

Liability

Econ One's antitrust experts have extensive experience assessing the economic factors related to liability in antitrust cases. Our team can analyze complex economic issues arising under the Sherman and Clayton Acts, which prohibit anticompetitive business practices. By applying rigorous economic methodologies, we help clients understand the impact of these practices on competition and provide valuable insights for litigation and regulatory matters.

We excel at taking complex economic concepts and data, breaking them down, and presenting them in a way that makes sense to our clients.



Market Definition

Econ One's antitrust experts have extensive experience in market definition as it relates to antitrust cases. Our experts regularly provide analyses to identify relevant markets, a critical issue in many antitrust cases. By employing rigorous economic methodologies, we help clients understand how markets are structured and how competitive forces operate within them, providing key insights that are often central to determining liability and the impact of anticompetitive practices.

Market Power

Econ One's antitrust experts have extensive experience assessing claims of market power in antitrust cases. Our team has analyzed market power issues across a wide range of industries and is well-equipped to evaluate factors such as prices, output, market share, and other competitive dynamics. By leveraging advanced economic models and industry-specific knowledge, we provide critical insights into whether firms hold market power and how it impacts competition.

Monopolization

Econ One's antitrust experts have worked on numerous cases involving allegations of monopolization. In evaluating these claims, our experts assess factors such as market power, market share, the ability to raise prices, and other competitive dynamics. By conducting thorough economic analyses, we help determine whether a firm holds monopolistic power and if its actions have resulted in anticompetitive harm. Our expertise in monopolization cases spans a wide array of industries, ensuring comprehensive and tailored assessments.

Monopsony

Econ One's antitrust experts have worked on numerous cases involving claims of monopsony power. We assist in determining whether a firm possesses monopsony power by analyzing its control over the market as a buyer. Our experts also assess the broader market impact of monopsony, including how it affects prices, supply, and competition. With our deep understanding of economic theory and market dynamics, we provide thorough evaluations to support clients in these complex antitrust cases.

No-Poach Agreements

Econ One's antitrust experts have extensive experience analyzing claims related to no-poach agreements, which involve agreements between companies not to hire or solicit each other's employees. We assist in determining whether such agreements limit competition in labor markets, often analyzing their impact on wages, employee mobility, and market dynamics. With a deep understanding of labor market economics, we offer comprehensive analyses that help clients navigate the legal complexities surrounding no-poach claims.

Pay-for-Delay

Econ One's antitrust experts have extensive experience in analyzing pay-for-delay agreements, where brand-name pharmaceutical companies compensate generic manufacturers to delay market entry. These agreements can have significant impacts on competition, drug pricing, and market access. Our team provides detailed economic analyses to assess whether such agreements are anticompetitive and quantify the economic harm caused by delaying the availability of lower-cost generic alternatives.

One of the greatest strengths of Econ One is the depth of our team's expertise. Collaborating with experienced colleagues ensures that every antitrust case is approached with diverse perspectives and unparalleled insight.

Predatory Pricing

Econ One's antitrust experts are well-versed in analyzing predatory pricing claims, where firms deliberately lower prices to an unsustainable level in order to drive competitors out of the market. Our team assesses whether pricing strategies are below cost, examines the intent behind such actions, and evaluates the impact on competition and market dynamics. Using rigorous economic models, we quantify the harm caused by predatory pricing, including the long-term effects on consumer choice, pricing, and market entry barriers.

Price Discrimination

Econ One's antitrust experts have deep experience in evaluating price discrimination claims, where a seller charges different prices to different buyers for the same product, potentially harming competition. Our team analyzes whether price differences are justified by cost, market segmentation, or other legitimate factors, and assesses the competitive effects of such practices. We utilize advanced economic models to determine if price discrimination has resulted in anticompetitive harm, such as exclusion of competitors or unfair advantages.

Price Fixing

Econ One's antitrust experts have significant experience in analyzing price fixing claims, where competitors agree to set prices rather than letting market forces determine them. We assess whether collusion has occurred and examine the impact of these agreements on market competition, consumer welfare, and pricing dynamics. By employing sophisticated economic models and data analysis, our team quantifies the harm caused by price-fixing conspiracies, including inflated prices and reduced competition.

Tying and Bundling

Econ One's antitrust experts have extensive experience in assessing tying and bundling claims, where a seller conditions the sale of one product (the tying product) on the purchase of another (the tied or bundled product). These practices can raise antitrust concerns if they harm competition or restrict consumer choice. Our team conducts in-depth economic analysis to determine whether tying or bundling practices have anticompetitive effects, such as excluding rivals or limiting market access.

Unfair Competition

Econ One's antitrust experts are experienced in evaluating unfair competition claims, where businesses engage in deceptive or unethical practices to gain a competitive advantage. Our team analyzes the economic impact of such practices, including predatory pricing, false advertising, or trade secret misappropriation, and assesses whether these actions have harmed competition or consumers. We employ advanced economic models to quantify the damages caused by unfair competition, such as lost profits or diminished market share.

Vertical Agreements

Econ One's antitrust experts have significant experience analyzing vertical agreements, which involve arrangements between companies at different levels of the supply chain, such as manufacturers and retailers. These agreements can raise antitrust concerns if they limit competition or harm consumer welfare. Our team evaluates whether vertical restraints, such as exclusive dealing, resale price maintenance, or territorial restrictions, have anticompetitive effects, such as restricting market entry or raising prices.

Our approach to antitrust consulting is grounded in both academic theory and real-world application, ensuring that we offer reliable, data-driven insights.



Broad Industry Support

Econ One's antitrust experts have experience across a wide range of industries, including financial markets, transportation and infrastructure, sports and leagues, retail and consumer goods, insurance, healthcare, and more. Our industry expertise, combined with a deep understanding of complex economic theory and the ability to analyze vast amounts of data, ensures that Econ One is a trusted partner in navigating the complexities of antitrust economics. This unique blend of industry knowledge and analytical rigor allows us to provide clients with tailored, data-driven insights for successful outcomes in antitrust matters.



Airlines and Aviation



Blockchain and
Cryptocurrency



Financial Markets



Healthcare



Insurance



Internet, Cloud
and Social Media



Manufacturing
and Industrials



Pharmaceutical



Retail and
Consumer Goods



Sports and Leagues



Technology Infrastructure,
Hardware and Software



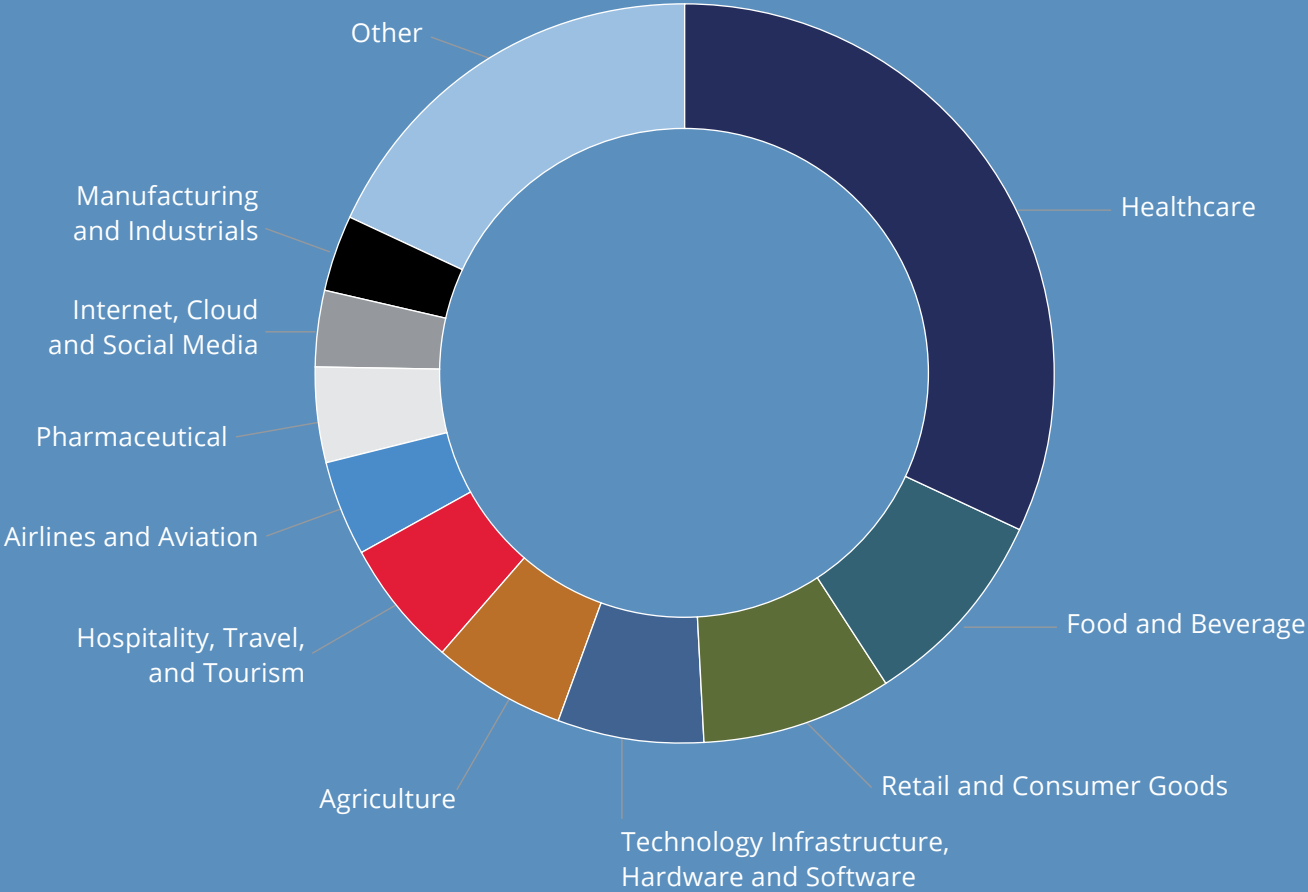
Transportation
and Infrastructure

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Antitrust Cases by Industry

Antitrust Experience Across a Diverse Set of Industries

Econ One’s antitrust experts have worked on cases across a diverse set of industries. This industry experience, developed by many of our experts over the past 2-3 decades, provides clients with not only an expert economist but one who also has a deep understanding of industry dynamics. This combination of economic expertise and industry-specific knowledge ensures that our clients receive tailored insights that consider the unique characteristics of the industry at issue, helping navigate complex antitrust issues effectively.



Cases and Engagements

Apple Inc. v. Qualcomm Inc., No. 3-17-cv-00108

In *Apple Inc. v. Qualcomm Inc.*, Qualcomm, a leading modem chipset manufacturer, was accused of anticompetitive practices, including illegal monopoly maintenance and violations of fair, reasonable, and non-discriminatory (FRAND) licensing. Qualcomm allegedly (i) enforced a “no license, no chips” policy, (ii) bundled standard-essential and non-essential patents, (iii) charged uniform royalties regardless of Qualcomm components in devices, (iv) refused to license its cellular SEPs to other chipset manufacturers, and (v) used side payments to reduce competition.

Apple’s contract manufacturers (Foxconn, Compal, Pegatron, and Wistron) claimed antitrust overcharges from excessive royalties and high chipset prices. Econ One’s Dr. Jeffrey Leitzinger assessed the economic impact and estimated overcharges. He provided expert analysis and deposition testimony. The case settled after trial began.

In Re Credit Default Swaps Auctions Litigation, 1:21-cv-00606

In 2022, an Amended Complaint was filed on behalf of an investor class alleging a group of Defendant banks conspired to manipulate benchmark prices used to settle Credit Default Swaps or CDS (*In Re Credit Default Swaps Auctions Litigation, 1:21-cv-00606*). A CDS allows bond portfolio investors including asset managers, corporations, hedge funds and others to enhance their bond portfolio performance through CDS swap positions opposite Defendant banks.

Econ One Managing Director Dr. Jeff Armstrong was asked by counsel for Plaintiffs to provide statistical and econometric evidence of Defendant banks’ collusion and price impacts for an Amended Complaint. In ruling against Defendant banks’ motion to dismiss the case, the judge stated in his decision “the Court agrees with Plaintiffs that the statistical allegations, standing alone, allege a plausible antitrust conspiracy sufficient to deny the [Defendants’] Motion as to these claims.”

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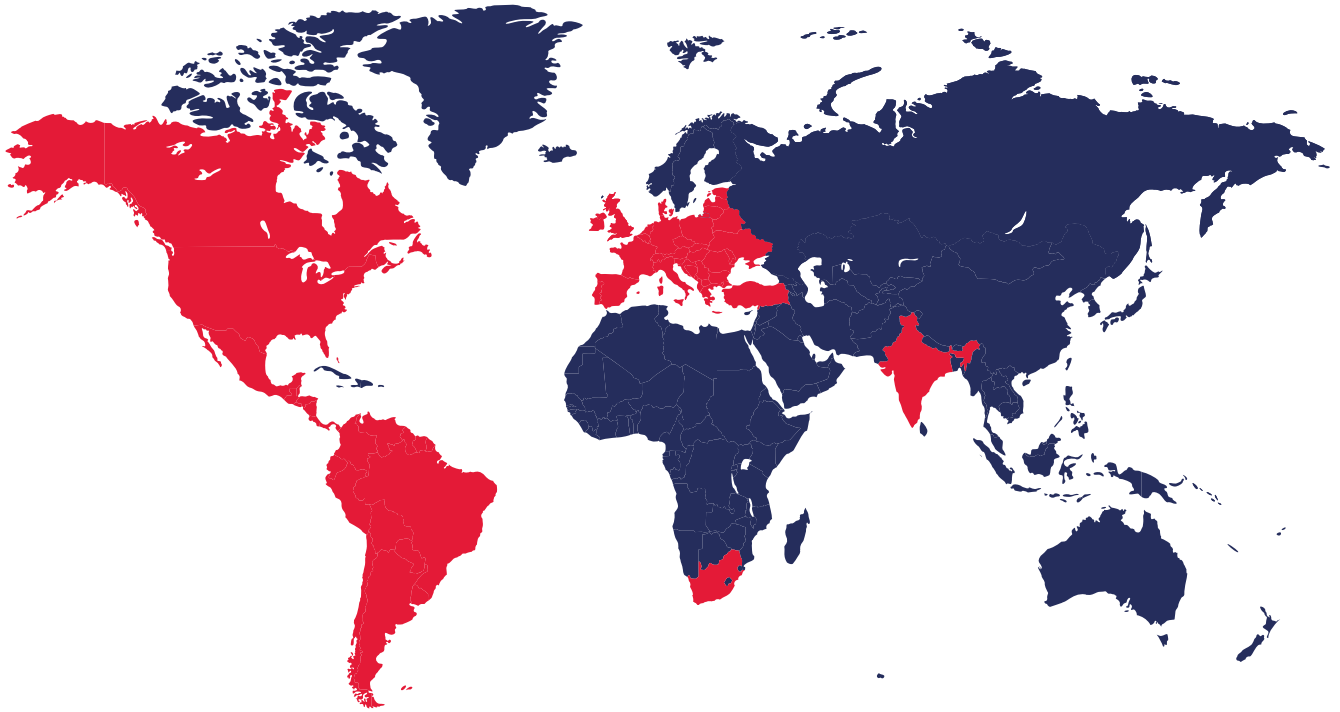
Gibson Dunn & Crutcher | Hagens Berman Sobol Shapiro | Hausfeld

Kaplan Fox & Kilsheimer | Lieff Cabraser | Quinn Emanuel Urquhart & Sullivan

Susman Godfrey



Global Coverage



Global Reach

Econ One has offices and experts located worldwide, ensuring we are well-positioned to assist with antitrust matters across diverse jurisdictions. Our global presence allows us to provide clients with timely, localized expertise while leveraging the insights and knowledge of our international network. With a team of seasoned economists, consultants, and data analysts, we are equipped to address the unique economic and regulatory challenges in different regions. Whether dealing with cross-border disputes, international cartel investigations, or global competition issues, Econ One offers the depth and breadth of expertise needed to deliver tailored, effective solutions. Our global reach ensures that we remain responsive to clients' needs wherever they may arise, while maintaining the high standards of analysis and service that our clients expect.

Office Locations

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